



Program Returning October 2019!

NEFI Management Development Program

for Key Staff at Retail Heating Fuel Companies
in partnership with Quinnipiac University Corporate Training

Announcement and Preview At the September Heat Show

**ZERO disrupting any busy winter staffing needs!
Self-Paced!!! Take these classes in your free time!**

Self-Paced Modules

You've got great people.

They've grown your business to where you are today.

Give them the tools to be successful tomorrow.



Quinnipiac
Corporate Training

PROGRAM FORMAT

Quinnipiac University's Corporate Training Division has partnered with NEFI to develop an outstanding 7-month course. Through a combination of:

- **FOUR** in-state classroom sessions across the region (TBD)
- **NINE** self-paced online learning modules, and...
- **THREE** live online group coaching sessions

Your managers will master these skills without missing any significant time from work. They will become stronger, more effective, more accountable leaders prepared to bring their teams to a higher level of performance.



ON-SITE TRAINING SESSIONS

Held in regionally convenient classroom locations, led by University-level management experts.



ONLINE COURSES

Developed using a blended approach to meet the specific needs of the cohort team.

HOW WILL MY COMPANY BENEFIT?

- Increased employee productivity.
- True team performance.
- More effective meetings and reporting.
- Clearer communication throughout the organization.



PROGRAM TOPICS

- Leadership Styles, Techniques & Approaches
- Improving Emotional Intelligence in You & Your Team
- Personal Productivity, Time Management & Meeting Effectiveness 
- Engineering a Climate & Culture that Motivates & Engages Employees
- Communicating for Impact
- Selecting a Winning Team
- Analytical Thinking 
- Leading Others Through Change
- Inspiring & Motivating Others to Achieve New Levels of Success

PROGRAM DETAILS

Program Fee (2018)

\$1,950 for NEFI members

\$2,450 for non-members

Includes tuition and books

Location



Distance Learning and Conveniently Located Classroom Sessions

To Learn More, Contact:

Lisa Avery at NEFI
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(617) 924-1000

Please note, there will be a minimum number of 10 participants in your state needed to run this program.



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